

## Sale Order:

**Small Animals** (Chickens, Turkeys, Rabbits, Goats), **Lambs, Market Feeder Calves, Steers, Hogs.**



Thank you for your interest in the Saginaw County 4-H/FFA youth.

Your support is greatly and sincerely appreciated!



## Livestock Auction:

Friday August 2, 2019, 2 pm

Buyer's Luncheon: noon

### Options with Purchase of Animal(s)

For processing: Pay the full bid price to the fair and send the animal to your designated processor. A list of processors will be available on the day of sale. If a processor is not given, your animal will automatically be shipped to United Producers Inc. for resale.

For Resale: Animals will be shipped to United Producers, they will issue the buyer a check that will be forwarded once settlement of the bill has been received.

The Junior Livestock Committee arranges for the transportation of the animals to the processors or to United Producers.

**For further information** or to obtain a buyer's pass to get into the fairgrounds on auction day contact:

The Fair Office at 989-845-2143

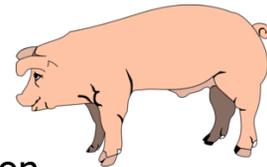


## Saginaw County Fair Junior Livestock Auction

***"Building the leaders of tomorrow"***

Friday August 2, 2019

2 pm at the Show Arena



Please join us at noon for a delicious dinner sponsored by the youth and families of the Junior Livestock Department.



## Why do we have a Junior Livestock Auction?

The 4-H and FFA Junior Livestock Sale is an auction where 4-H and FFA members raise an animal as a livestock project to gain valuable experience and then sell the animal. The projects are the foundation of these youth programs; teach new agricultural practices, sound business principles and life skills that will help them to become contributing young adults. Through them these young people gain the work experience necessary to acquire useful knowledge, skills, and attitudes.

## Why should you purchase from the sale?

Your purchase will help support a unique educational program for agriculture. These young men and women are learning to produce food for your table. They are also learning how to be in business for themselves, but at their age, their business is on a small scale and their costs are higher than the commercial producer. You can help them achieve success and ensure continued food production by supporting them now. The price you pay today encourages youth participation and is a small investment in the future of American Agriculture.

It is also a great way to advertise your business. Successful buyers who purchase sale animals will be presented with a photograph of the exhibitor and their animal that can be displayed. Successful buyers will also be recognized in advertising and next year's fair book.

## How does it work?

### **During the Sale**

When you attend the Sale as a prospective buyer, a sale catalog is available, listing animals in order of sale, their weights and owners. As each animal is led into the ring, the Auctioneer will ask for bids in dollars per pound. If you wish to bid on an animal raise your hand. Whether you buy or not, your bidding will help the sale. If you need help in bidding ask one of the assistants in the sale ring. The bidding will continue until a high bid is reached. The high bidder buys the animal.

If you want to participate in the bidding and purchase an animal, but are unable to attend the Sale we have buyers that can handle this for you, and you will still receive the benefit of the buyer publicity if your bid was successful.

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## When you successfully purchase an animal.

After you have successfully bid for an animal you will then be asked to give instructions for disposition of your animal. The options are:

**Custom Process**– Indicate on your slip where you wish to have the animal delivered. (we have arrangements with Bernthal Packing, Frankenmuth 989-652-2648 and Bellingar Specialty Meats, Ashley 989-838-2274). You must call the processor with cut and wrap instructions, and you will pay the locker directly for those charges.

**Resale:** Animals will be shipped to United Producers, they will issue the buyer a check that will be forwarded once settlement of the bill has been received.

### **After the Sale**

After the sale has ended, you will be invoiced for the purchase. **Please pay for your purchase within 10 days of the invoice.** We cannot pay the youth until buyers have settled for their purchases.

Reminder... It is your responsibility to contact your processor/butcher shop after the sale regarding cut and wrap instructions for the animal that you purchase.